



INTRODUCING GLOBAL STORAGE

ABOUT GLOBAL STORAGE

Global Storage is a fast growing Australian leader in storage solutions and data protection managed services. We deliver a comprehensive suite of enterprise class services for primary storage, server backup and recovery, business continuity, disaster recovery and regulatory compliance.

With over a decade of management experience across a diverse range of customer storage environments, the Global Storage team is uniquely qualified to meet the needs of companies of all sizes in today's challenging distributed data environment.

We serve customers from large enterprises through to emerging businesses, and are a trusted advisor and supplier to many of Australia's top service providers and system integrators for managed data services.

"Our vision at Global Storage is to be recognised as a world-class leading provider of fully managed data protection services, by delivering a comprehensive approach to best practices in data management, professional services and investing in leading technology"

- DAVID DUNCAN, CEO,
GLOBAL STORAGE

LEADING THE WAY IN DATA PROTECTION MANAGED SERVICES

Global Storage offers a unique managed services approach to delivering a complete risk management strategy around Backup, Archival & Disaster Recovery with our **DataReady™**, **ArchiveReady™** & **EnvironmentReady™** product offerings. These fully managed services provide enterprise class security,

reliability and recovery using the latest backup and off-site replication technologies.

Global Storage delivers external expertise, best practice recovery processes, and comprehensive monitoring to minimise the risk in the recovery of data and systems.

OUR KEY SERVICES INCLUDE:

Managed data services – Delivering fully managed data protection services including Backup, Archival and Disaster Recovery.

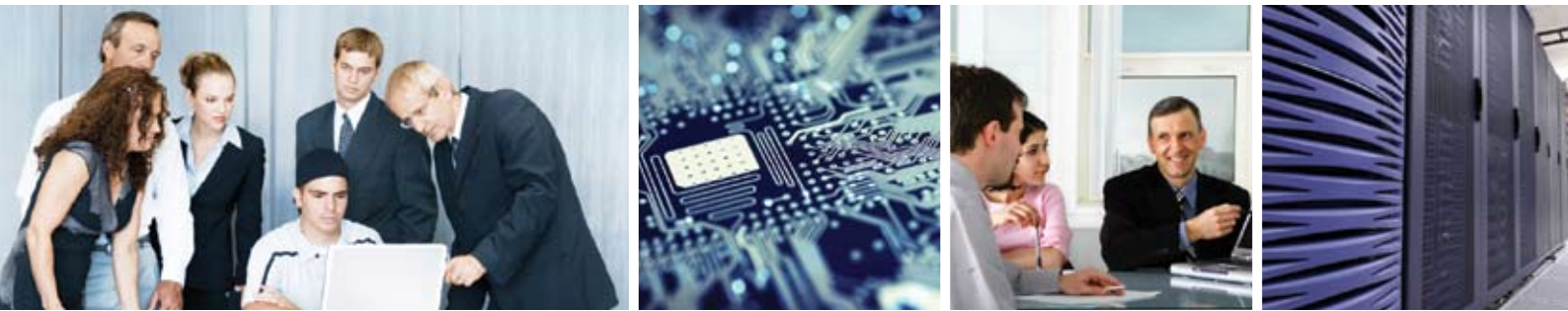
Enterprise storage integration – With a focus on the implementation of primary and tiered storage, ILM practices, and data replication technologies.

Security and data communications – Including the integration of best practice data security and IP communication solutions.

"Our requirement was to implement a complete disaster recovery solution which solved our business compliance issues and delivered a risk mitigation strategy around business continuity. The selected fully managed service by Global Storage provided an innovative and cost effective approach to disaster recovery, giving us guaranteed SLA's and complete systems recovery."

- GAVIN RUSSELL, INFRASTRUCTURE MANAGER,
PARKS VICTORIA

We are the natural choice for companies seeking improved data protection and management of their data assets.



EXPERIENCED INDUSTRY PROFESSIONALS

The Global Storage team consists of highly trained and qualified professionals with a broad range of knowledge and experience in storage, backup, archival, networking and SAN systems.

This team provides a rich resource for the management and operations of storage and protection infrastructure. With a strong customer base across a range of industry sectors, Global Storage has the business understanding required to meet the diverse requirements of our clients.

“The Global Storage team has made the whole engagement process simple and easy, demonstrating an understanding of all key areas of our business”

- DANIEL HAYWARD, GLOBAL IT MANAGER,
PACIFIC HYDRO LIMITED

GLOBAL STORAGE INVESTMENT

Global Storage has extensive investment in state of the art data centre facilities across Australia. This multi-million dollar investment in site facilities, storage infrastructure, systems, security and communications provides customers access to the very latest Enterprise class technology in data archival, storage & recovery.

Our continued investment in the further development of support systems, technology innovation and strategic partnerships rewards our customers with the knowledge and safety that their data assets are securely managed. Global Storage’s customer engagement model invests heavily in upfront planning and assessment to ensure our managed services meet predefined business objectives. This ongoing commitment ensures our team’s dedication to delivering a world class solution to our customers.

STRONG BUSINESS ALLIANCES & TECHNOLOGY PARTNERS

Global Storage works with leading technology partners to deliver robust data protection and storage solutions. Our focus is on providing clients access to new innovative technology that delivers strong business benefits to their organisation. We leverage our strong accredited partnerships to achieve consistent results in providing new product and service delivery benefits.

“Global Storage’s managed data services are uniquely placed in the Australian IT market through their delivery of world leading replication and archival technology, research and development, and continued investment in customer and vendor relationships”

- KAYCEE LAI,
HEAD OF AVAMAR PRODUCTS, APAJ, EMC

GLOBAL STORAGE KEY ALLIANCES AND BUSINESS PARTNERS

